



THERE'S NO "I" IN OUR TEAM

Just a sales staff of 45+ passionate, highly trained employees who know your association's value and how to sell it. This allows the Health eCareers team to foster existing relationships with thousands of employers *constantly* — identifying postings for your career center at every step.

THE POWER OF THE TEAM APPROACH



Our sales staff has relationships with 7,500+ employers — simply more employers than one sales person could ever reach.

SOLID REVENUE STREAM



Thanks to the strength of Health eCareers' unique network, our partners enjoyed 18% year-over-year revenue growth in 2015.

EASE FOR EMPLOYERS



Large healthcare systems field dozens of calls from individual associations, but choose Health eCareers to reach 100+ partners in one fell swoop.



WE ♥ OUR PARTNERS

(THEY TELL US THE FEELING'S MUTUAL.)



Tony Stajduhar, President
Permanent Division, Jackson & Coker

"With multiple options available to us for promoting our open positions, Jackson & Coker strongly prefers working with Health eCareers. The Health eCareers **model is turnkey** and allows us to reach a wide variety of critical healthcare associations with the ease of managing a single purchase...and enjoy **industry leading service** at the same time."

COULD THIS BE THE START OF SOMETHING GREAT?

We are proud to partner with 100+ healthcare associations and organizations, and we'd love to talk over solutions to help your career center thrive.



Contact Abner!

Abner Gonsalves, CAE
Partner Relations Manager
703-470-6402 | Abner.Gonsalves@healthcareers.com

So, what's it like working with a
CAREER CENTER PARTNER
that's got your back?



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OPEN TO DISCOVER 



WE SEE YOU.

YOUR MEMBERS DESERVE GREAT JOBS.

Are you confident that your career center is a true service to your members, with 100% relevant jobs?

THE RIGHT JOBS



With 7,500+ employers in our network, more relevant jobs flow into your career center than with anyone else.

THE RIGHT SUPPORT



From the ultimate Job Search Guide to technical support, your members are set for a successful job search.

QUALITY CONTROL



Health eCareers screens every single job to make sure it's categorized correctly and shows up in the search results just the way your members expect.

You're working hard to build a respected association that supports its members. We know you're short on time. So when it comes to your career center, we handle it for you, top to bottom.



ACCLAIMED CUSTOMER SERVICE

Health eCareers is proud to offer the best customer service in the business — hands down. Career centers and job boards are our focus, so we listen to our customers to make sure we do it well.



THE RIGHT SALES APPROACH

45+ sales people work day in and day out to find great jobs for your career center.



FULL-SERVICE MANAGEMENT

We handle your career center transition or creation and ensure smooth sailing at every step, so you can focus on building your membership.



COMPLETE CONFERENCE SUPPORT

We staff and manage logistics for your career center booth at your annual conference. Plus, we bring big ideas to your event that members will love.



TURNKEY MARKETING

We're ready to jump in with a full marketing plan, campaign library and customized career toolkits for your members.



The TRUTH about Aggregator Jobs

Are you being told that beefing up your career center with jobs from aggregator sites (like Indeed) is okay?

A word of caution: Our experience shows that members become frustrated by sifting through irrelevant, lower-quality jobs from aggregators. Plus, if employers can post a job on an aggregator's site for less — and it still goes to your career center — why would they post with you directly?

THE BOTTOM LINE?

This practice can chip away at your career center's success and revenue over time. Health eCareers is a respected source for healthcare jobs that never backfills.



Kendra Scales, MD, MPH
American Congress of Obstetricians and Gynecologists (ACOG) Member

"I used the resources from Health eCareers' ACOG Career Connection to help me find the right practice setting for me. The tips and tricks and short articles that were available were a nice surprise, including the **"dos and don'ts" of writing a cover letter, types of questions to anticipate in an interview**, etc. It was nice to have a virtual 'coach' in finding the right practice. It was so helpful that I put together a session for my co-residents on **'How to Get a Job 101,'** using some of the online sources I found useful."



Vicky Rappatta, Membership Services Manager
American Association of Oral and Maxillofacial Surgeons (AAOMS)

"AAOMS has a longstanding and wonderful partnership with Health eCareers. **From the moment we teamed up in 1999, we knew our members were in good hands.** Our members have come to identify the AAOMS Career Line as their first and last stop in promoting employment opportunities, practices for sale and searching for available opportunities. We look forward to many more years in partnership."

Every Single Job
EARNS YOU

Revenue \$\$



Jon Mau, Marketing Manager
American Association of Neurological Surgeons (AANS)

"The organizational restructuring initiated by Health eCareers has led to **increased non-dues revenue** for the association. And, most importantly, there has been an **abundance of job listings** on the site that are specific to our specialty and categorized in a way that's useful to members — no filler jobs like we've see on other association boards."



MORE THAN
A JOB BOARD.